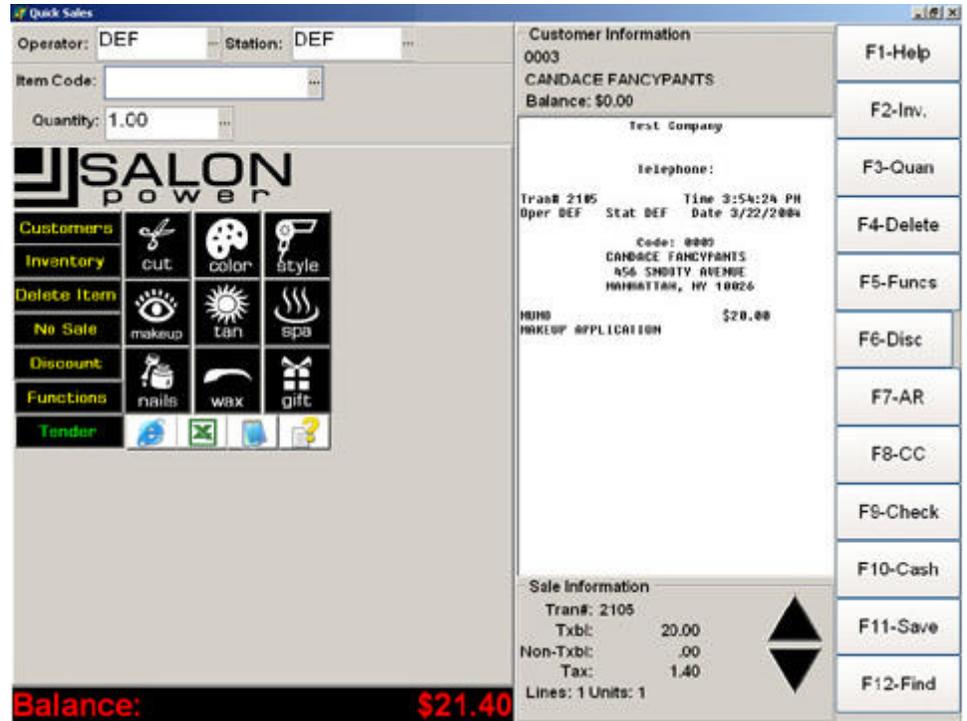


## Salon Power Point of Sale Software



### Salon Power Features:

#### Point of Sale & Invoicing

#### Fully integrated with Fame Freedom® Software!

Quick look-up for inventory items, customer accounts, customer orders, customer account balances and purchase history.

Open Sales may be saved and added to at a later time.

Add customers "on the fly" directly from the sales screen.

Accepts and tracks deposits, paid-on-accounts, refunds and returns, credit memos and paid outs.

Up to 15 pre-set tendering types.

AR Invoices are aged automatically and you have the option of charging interest or "late charge" on over-due invoices.

Requires authorized operators to login before making sales.

Discount line item or sale by percentage amount.

Links for user information and help screens.

Taxing by line item or order—up to five different taxing authorities. Five taxes with detail per invoice. Handles Canadian taxes.

Allows search of inventory by item code, category, class or vendor.

Allows blind checkout.

Commission/splits by line items.

Handles unlimited salespersons and students.

Tracks sales, COG, net sales, GPM, commissions and commissions as % of sale for each sales person by month and YTD.

Calculates commissions on gross sales or net sales.

Handles up to 3 commission rates per salesperson.

#### Reporting:

- "X" report - list of transactions
- "Z" report and daily reset report
- Transaction history for previous sales periods

- Authorized operators list
- Shift group report
- Open sales report
- Price quotes
- Special orders & Layaways

### Salon Power POS Screen

Quick sale module is designed for use in predominately cash and credit card sale installations.

Touch screen interface for all functions. When used with scanner, a typical sale can be completed with only one or two screen-strokes.

Requires the least amount of training for Clerks and operators.

On-screen receipt with optional printing.

Allows split tendering.

### Security

Security levels range from 00 (zero) to 99, with 99 being the highest possible security level.

Each operator can be assigned to an individual menu option or to entire menus to restrict access to specific users of the systems.

Passwords can also be assigned to each menu option.

Allows for customization of each operators menu options.

### Inventory Control

Fully integrated with Accounts Payable and Receivable, Sales, and PO entry.

Maintains sales, costs of goods and inventory ledgers.

Provides user definable categories, classes and locations. Reports units sold monthly with a detail of gross, and net sales.

Items can be set-up as kits, explosions, imptions, recipes, follow-on, or choice.

A list of modifiers to inventory items pops up at the point of sale.

Multiple pricing levels available on user-definable tables – up to 10 levels of pricing.

Item descriptions can be up to 4 (four) lines long.

Detailed serial # and tracking.

Search by item code, product description and separate 20- character alphanumeric manufacturers part code.

Up to 20 characters alphanumeric code for part numbers.

Reports by reorder level and reorder amount.

Unique price matrix allows 9x999 user-defined quantity level pricing percentage discounts or mark-up levels (selling prices) for each item. Items can also be priced by 9 levels of fixed-pricing per item.

Handles package pricing.

Handles regular, non-inventory, serial number items.

Handles current vendor plus 5 alternate vendors and cost interface to purchase orders.

Three character alphanumeric unit of measure – and buy/sell unit to purchase orders.

Five-character category code and five-character class code inventory breakdown with category class look-ups.

Maintains separate inventories for different product type or multiple stores (sales and warehouse locations).

Tracks last sales date, receipt date and usual vendor plus item costs.

Allows batch price updating.

Tracks both reorder level and reorder amount, plus outstanding purchase orders and outstanding back orders.

Calculates amount on hand and on lay-away. Calculates average cost per item.

Calculate gross sales, net sales, and quantity YTD for each item.

Maintains and calculates taxes owing on up to 1296 taxing authorities.

### Accounts Receivable

Fully integrated with General Ledger and Salon Power POS.

Allows special customer or contract pricing per item.

Provides for the creation and maintenance of customer records.

Salon Power POS invoices are transferred to customer invoice files in AR and can be created and maintained through this module.

Provides for the recording of customer payments, printing of customer statements, and invoices.

Can create and maintain AR invoices through this module.

Will track activity by salesperson.

20 lines of user-defined customer information can be used for things such as billing periods, list of persons who are authorized to charge purchases, credit limits, birthdays or anniversaries, etc.

Maintain custom message for each customer that pops up in the sales screen (flag).

Allows customer purchase history look-ups.

Shows MTD and YTD purchases.

Maintain multiple contacts per record.

Shows open invoices and totals.

Produces "mail-merge" file used by word processor for personalized form letters.

Multiple ship-to addresses are allowed for each customer.

Age invoices by customer totals or by open invoices.

Prints aging reports by current, 30 day, 60 day, 90 day and average.

Interest charges on overdue invoices.

Receivables can be disbursed to up to 5 General Ledger Accounts. Pop-up menu allows for viewing Accounts and their numbers.

### Purchase Orders

Purchase orders are tied directly to Accounts Payable and Inventory Control modules.

Allows items to be "drop-shipped" to customers PO's.

Create automatic PO's based on inventory reorder level.

Print barcode labels during the purchase order process.

### Time Cards

Time cards feature can be used to track employee payroll hours on a user-defined basis.

A password is used to maintain the integrity of each employee account.

The records created produce a payroll period time card report.